**Healthcare & Foodservice Inside Sales Account Executive (In Office)**

MedVantage

Maywood, NJ 07607

**Job details**

**Pay**

$75,000.00 - $85,000.00 per year

**Job Type**

* Full-time

**Number of openings for this position**

* 1

**Schedule**

* Monday to Friday

**Benefits**

* Health insurance
* Paid time off
* Dental insurance
* Vision insurance

**Job description**

Well-established technology driven labeling company is seeking a full-time inside salesperson to join the team. This division of our inside sales team sells labeling products into healthcare and/or food service facilities, including hospitals, outpatient facilities, colleges, universities, and other facilities. ***\*\*This position is in the office; there is no opportunity to work remote.***

Compensation for this position includes a base salary ($50,000) and **uncapped commission** on new business. You can expect to make between **$75,000 - $85,000**in the first year of employment. Candidate will assume responsibility over half the country.

**Responsibilities:**

* Present and sell company products and services to new and existing customers via phone and webinar (GoToMeeting)
* Maintain regular contact with existing customer base to ensure customer satisfaction and repeat business
* Meet/exceed sales targets
* Must have reliable transportation to make occasional account visits within Greater NYC area
* Some Interstate travel for Trade Shows

**Qualifications:**

* Previous experience in inside sales. Healthcare/medical/foodservice a plus.
* Familiarity with online presentation tools, like WebEx or GoToMeeting
* Working knowledge of Microsoft Office and Outlook
* Deadline and detail-oriented
* Independent, self-motivated, focused

Job Type: Full-time

Salary + Commission: $75,000 to $85,000 / year

Visit us at www.medvantage.org